

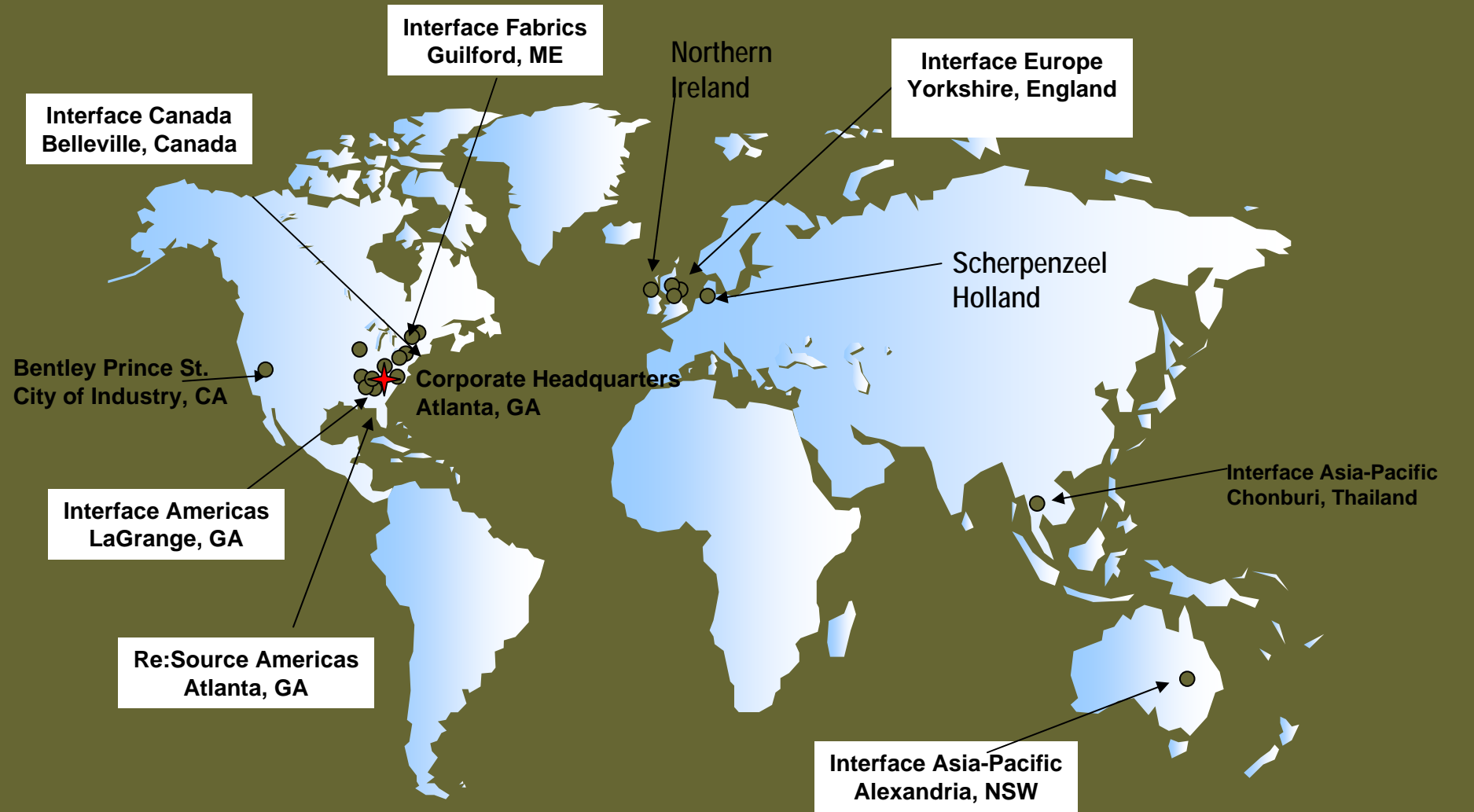


Making Sustainability Happen – Greening the supply chain

CCPP Conference
April 27th 2004



Interface Global Operations



Interface is a Leader in the Commercial Interiors Market ...

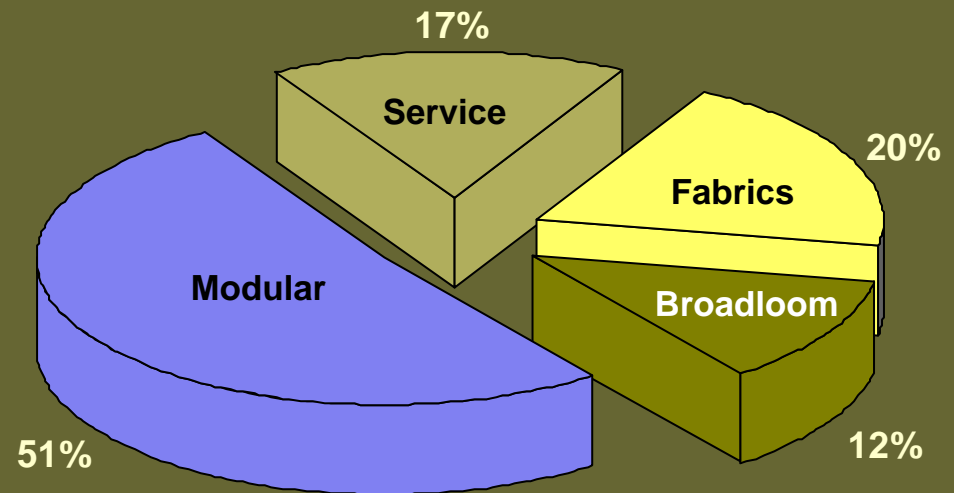
2003 Revenues - \$900 million

Modular Carpet

Broadloom Carpet

Service and Support

Fabrics





Interface, Inc.

Vision Statement:

To be the first company that, by its deeds, shows the entire industrial world what Sustainability is in all its dimensions: People, Process, Product, Place and Profits – by 2020 – and in doing so we will become restorative through the power of our influence.

Sustainability

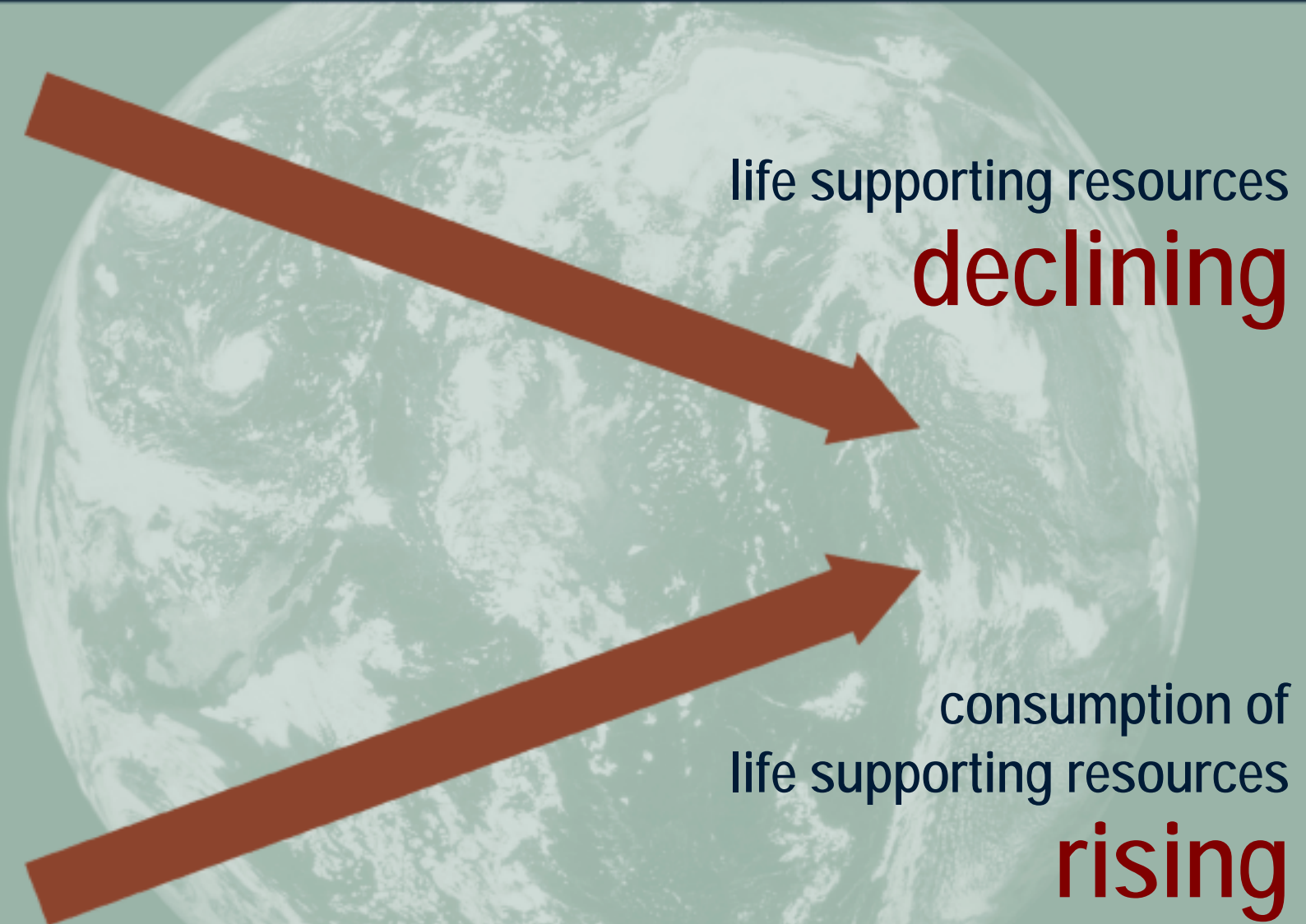
The delivery of competitively priced products and services that satisfy human needs and bring quality of life, progressively reducing ecological impact and resource intensity throughout the life cycle to a level at least in line with the earth's carrying capacity.

Integrated approach to economic prosperity and a cleaner environment to sustain the needs of our generation and generations to come.

Natural Cycles



A Global Perspective



Systems Thinking





Is this the future?

Interfaces Seven Fronts

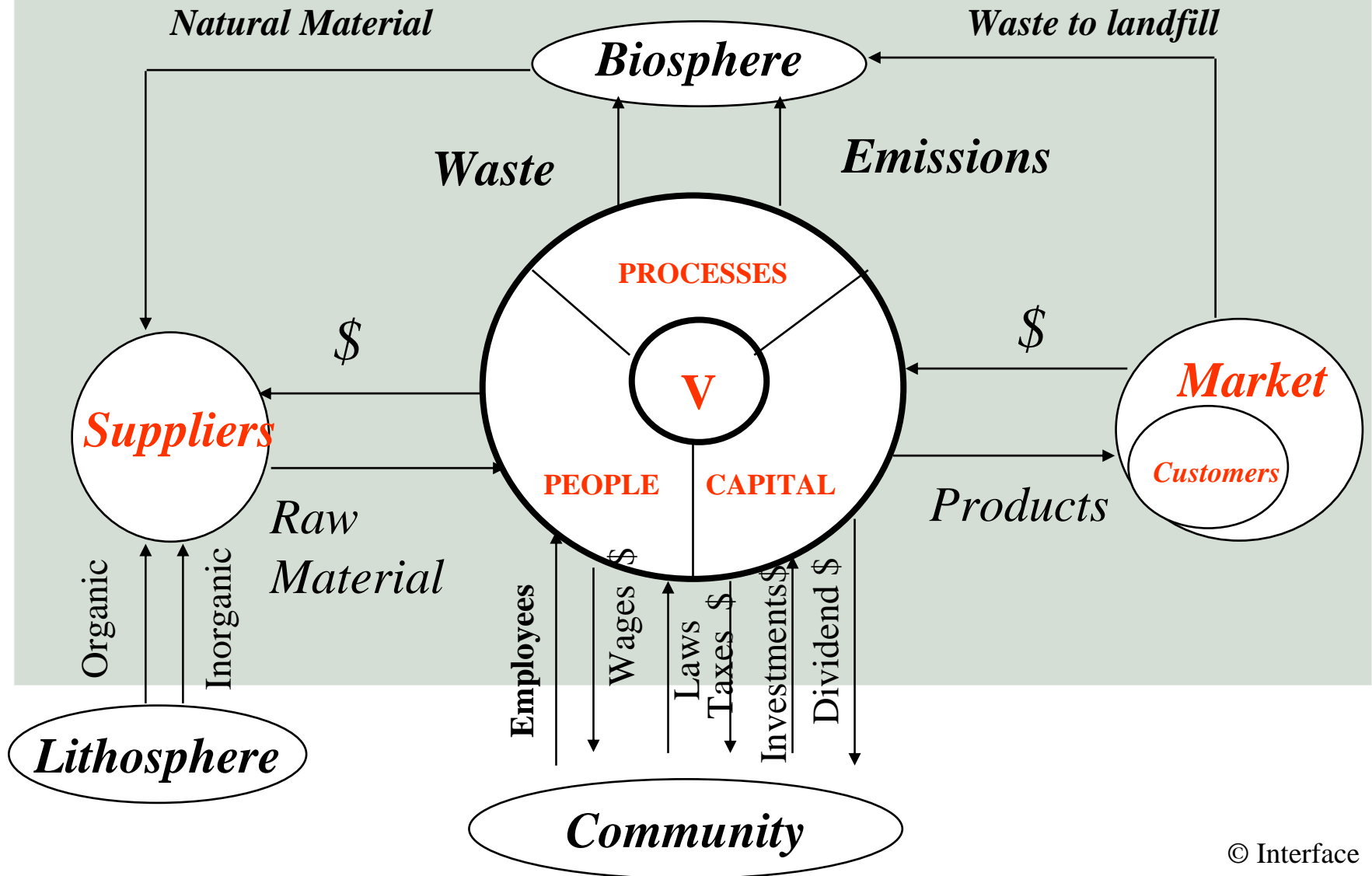


The great myth about modern industrial system is that it is highly efficient; what has emerged is a highly productive, horribly inefficient, take-make-waste system

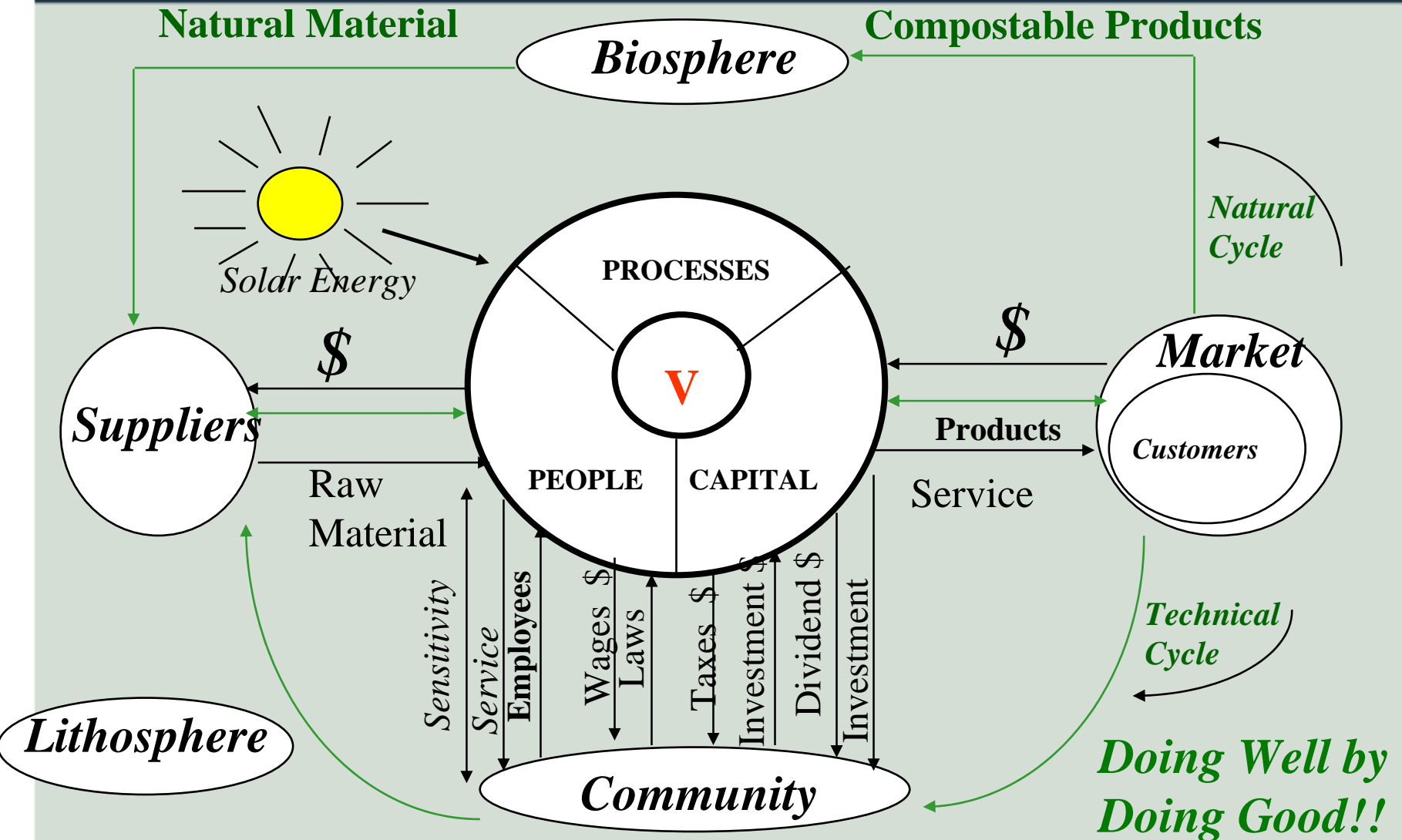
We recognize, We are part of the problem

This is our framework to become part of the solution

Prototypical Company of the 20th Century



Prototypical Company of 21st Century



Greening is smart business

- Design Products optimizing input (Technology);
 - Conserve resources
 - Conserve energy
 - Eliminate toxic compounds
 - Use, Maintenance costs
 - Disposal (meaningful Re-entry)
- Greening Materials
- Greening Machinery, equipment
- Greening services
- Life cycle costing

Interface Purchasing Policy

- Purchasing policy encourages suppliers to;
- reduce all aspects of environmental impacts
- Implement EMS, voluntary disclosure
- Policy for managing impacts
- Reliable metrics
- Goals for significant impacts
- Regulatory Compliance
- High level of safety through lifecycle
- Help Interface understand how it can help achieve objectives
- Use recycled materials and recyclable materials

Structure

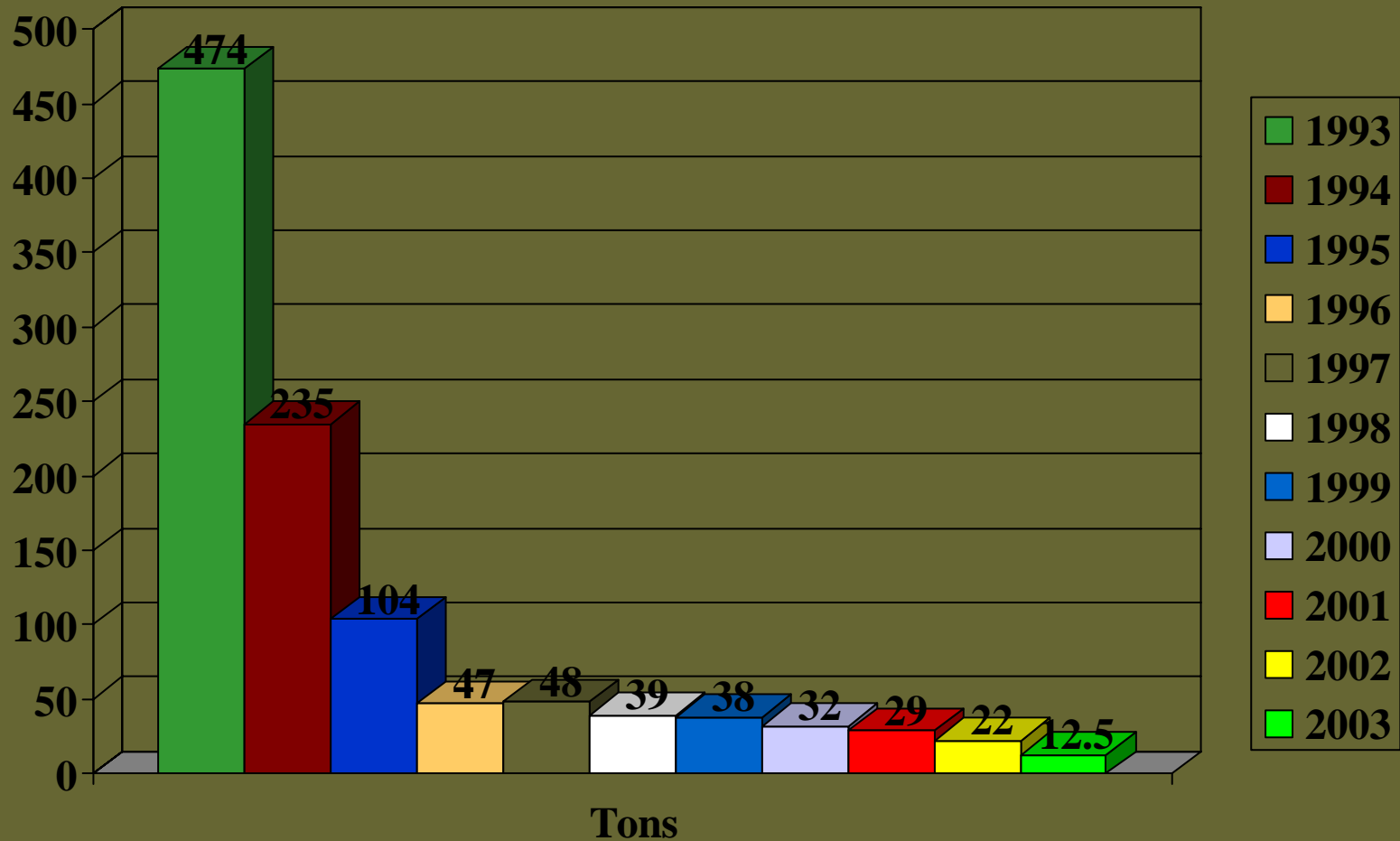
- Integrated Ecological, Economic and performance expectations
- High expectations, tighter specifications
- Pre-approved shipments
- Ideal mapping for both plants
- Challenge suppliers, Demand data
- Continuously monitor and act on trends of our product and vendor performance

Two Examples

- Elimination of NPRI listed substances
 - Cost associated with purchasing, contingency, liability and risk, handling, Storage, reporting, training etc.
- Targeted removal of these substances
 - Worked with suppliers on specs
 - Development of new resin to eliminate flame retardants, reduced energy, waste, VOC etc.
 - Reduced variability of specs
- CFC Free HVAC system
- Savings, Business growth, Export etc..

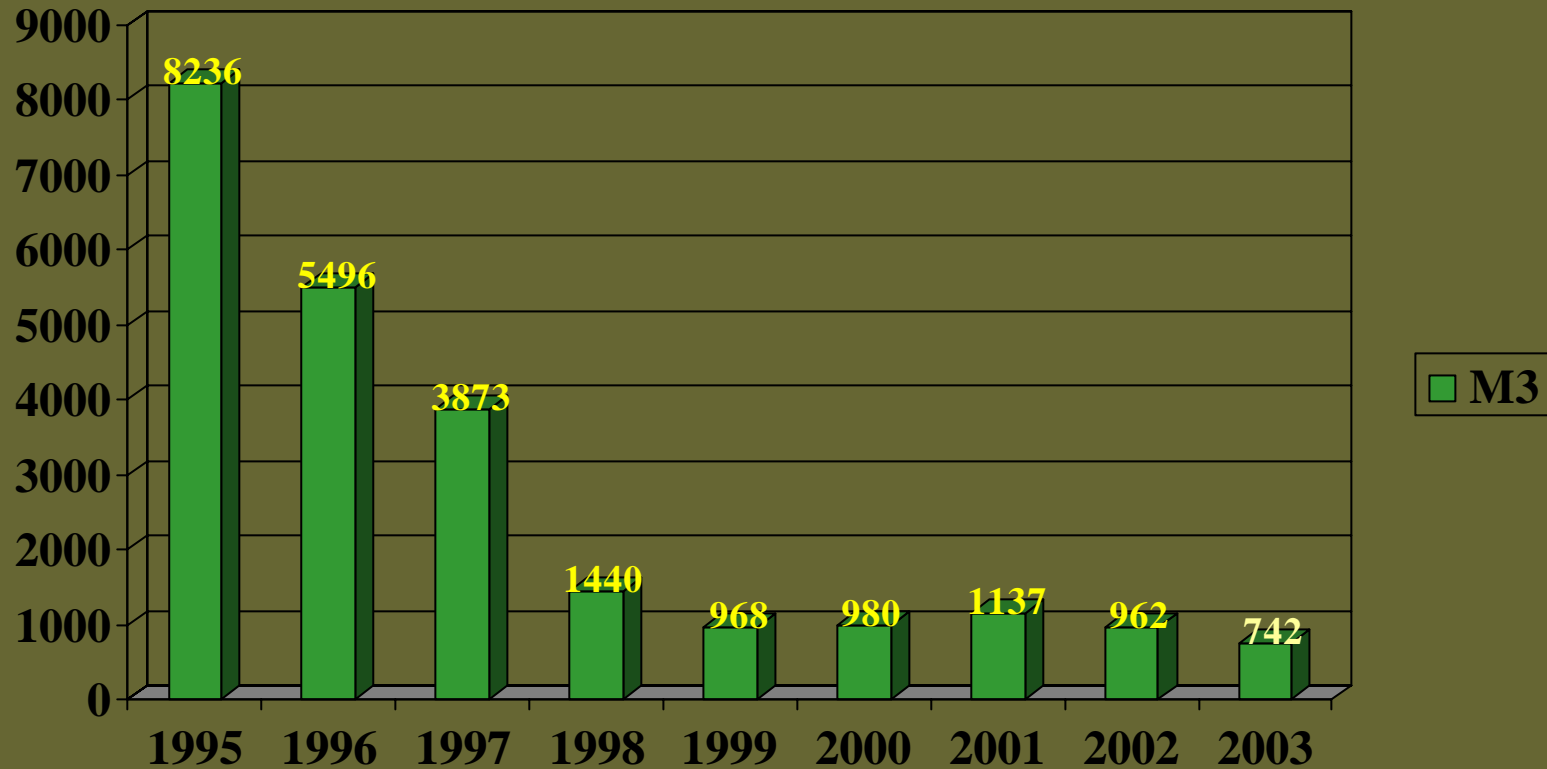
Front 1

Eliminate Waste



Front 2

Benign Emissions



Benign Emissions Eliminate Stacks

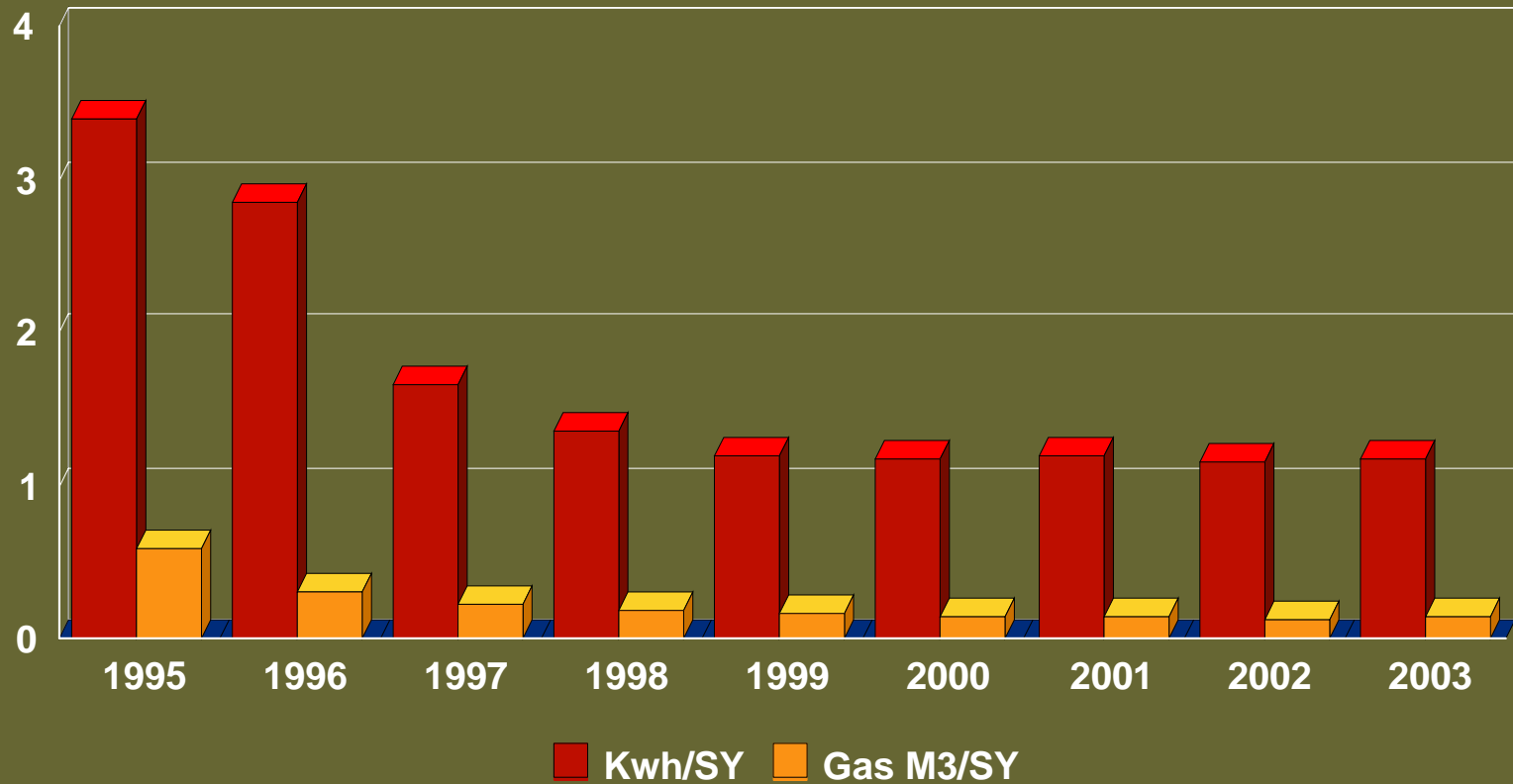


Roof at Interface



Front 3

Conserve Energy and



Switch to Green Energy



Front # 4

Close the loop



Use of Renewable Materials



Front #5

Resource efficient transport



Front #6 Sensitivity Hook up

Cascade Creek cleanup



Moira river cleanup

Interface's Seven Fronts



Front # 7:

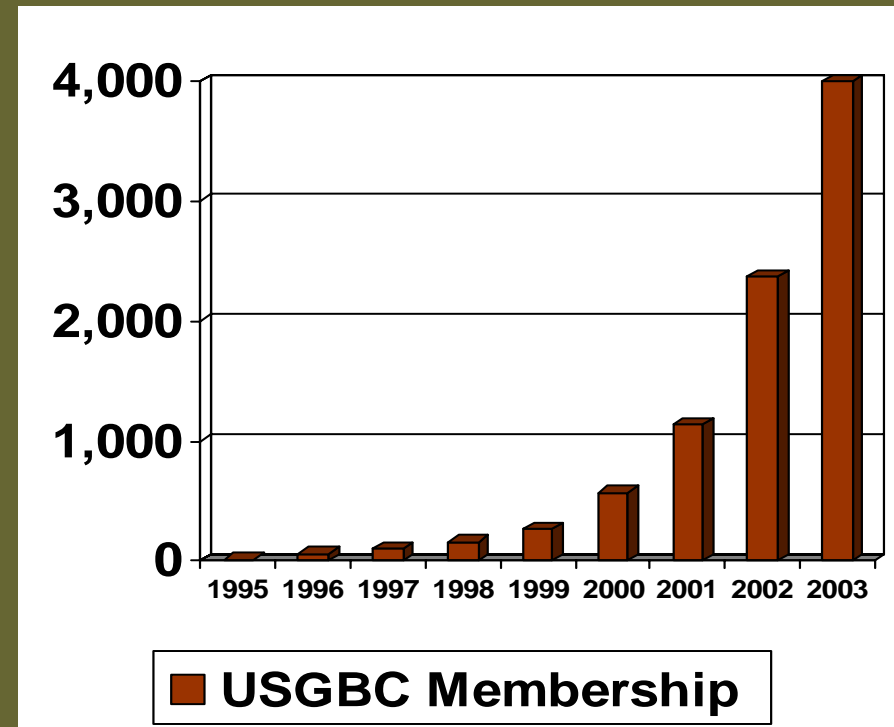
Redesign Commerce

Business Case for Structured Green Procurement

- Life cycle costing
- Integrated Economic, Social and environmental benefits. Avoiding risks
- Longer product life, better performance
- Employee safety, commitment, human health
- Better community, government, ENGO and customer relations.
- Improved image, brand and goodwill.
- Innovative marketing, due diligence
- Capitalize on Green market

Sustainable Building Projects Are Becoming More Prevalent

- US Green Building Council
 - Member Organizations
 - 4,000+
 - LEED™
 - 85+ Certified Projects
 - 1,000+ Registered Projects, 49 U.S. states, 9 countries
 - ~140 million sq. ft.
 - ~5% of new construction
 - ~5,000 LEED Accredited Professionals



Challenges

- Market criteria is recycle content
- Many claims and lack of data
- When choice of materials are limited
- Objective Vs Reality Vs Assessment
- Customer Education
- A common structure for assessment and certification: Eco-labeling
- Input from stakeholders to improve process and prevent dilution

Challenges Contd..

- Lack of life cycle cost
- Lack of clear definitions
- Lack of demand for data
- Lack of integrated management systems
- Redesigning university education
- Educating Market, Sales professionals
- Potential trade barriers
- Lack of demand for data

Interface will lead by example and
validate by results, leaving the world
a better place than when we began.

Interface Sustainability team

Interface Canada



THANK YOU!!!